CS-16-131

CONTRACT APPROVAL FORM CONTRACTOR INFORMATION Name: Target Safety.com dba Target Solutions	C TR	(Contract Management Use only) CONTRACT TRACKING NO. <u>CM2404</u>		
Address: 10805 Rancho Bernardo Road, Suite 200 San Diego,	CA	92127-5703		
City Contractor's Administrator Name: Julie Blosch Title: Acc	State	Zip		
Tel#: <u>877-944-6372</u> Fax: <u>858-487-8762</u> Email:	Julie.blosch(@target	solutions.com		
CONTRACT INFORMATION				
Contract Name: Target Solutions On-Line EMS Training	Contract Value:	\$10,519.00		
	end#WA/Task	Order er JAN 2 AM 2 AM 2		
County Attorney (applied as to form only) Date Comments:	Date	/S:		
Office of Management & Budget Contract Management Clerk Finance				

Nassau County Board of County Commissioners Sole Source/Single Source Certification Form

Vendor Name:	Target Safety.com	Department: Fire Rescue	
Address:	10805 Rancho Bernardo Road	Department Head Signature:	
	San Diego, CA 92127-5703	Matthew A. Graves	
Phone:	877.944.6372	Date: 1/23/17	
Contact Name:	Julie Blosch		17,
Account:	01261526&04223522-546020	Cost: \$10,519.00	ر ۲۳٬۶۵ ۲۰۰۰, ۲
Description of C	commodity:		
EMS on-line tra	ining		PH
			÷

Check one (1) of the following two (2) choices:

Sole Source: The goods or services can be legally purchased from only one source.

Single Source: The goods or services can be purchased from multiple sources, but, in X order to meet certain functional or performance requirements, there is only one economically feasible source for this purchase.

Please check all of the following that apply:

- Purchase can only be obtained from original manufacturer-not available through distributors.
- Only authorized area distributor of the original manufacturer.
- Parts/Equipment are not interchangeable with similar parts of another manufacturer.
- This is the only known source that will meet the specialized needs of this department or perform the intended function.
 - This source must be used to meet warranty or service maintenance requirements.
- This source is required for standardization. X
 - None of the above apply.

Comments/Explanations: (required)

Target Solutions web-based, on-line training is the standard for the National Fire Protection Association (NFPA). No other provider has these key platform services. Backed by NFPA, IAFC, ISFSI, et. al.

Approval:

Z - 10 - 17 Date

County Manager

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TARGETS

Client Agreement

This Client Agreement (the "Agreement"), effected as of the date noted in the attached Schedule A (the "Effective Date"), is by and between TargetSolutions Learning, LLC. ("TSL"), a Delaware limited liability company, and the undersigned client ("Client"), and governs the purchase and ongoing use of the services described in this Agreement (the "Services"). This Agreement supersedes and replaces all prior agreements between Nassau County Fire Rescue and TargetSafety, TargetSafety.com, and TargetSolutions, and all prior agreements are hereby terminated as of 2/28/17, including the agreement dated March 1, 2012, as amended.

1. <u>Services</u>. TSL shall provide the following services:

1.1. <u>Access.</u> TSL will provide Client a nonexclusive, non-transferable, revocable, limited license to remotely access and use the Services hereunder and, unless prohibited by law, will provide access to any person designated by Client ("Users").

1.2. <u>Availability</u>. TSL shall use commercially reasonable efforts to display its content and coursework for access and use by Client's Users twenty-four (24) hours a day, seven (7) days a week, subject to scheduled downtime for routine maintenance, emergency maintenance, system outages and other outages beyond TSL's control.

1.3. <u>Help Desk</u>. TSL will assist Users as needed on issues relating to usage via e-mail, and a toll free Help Desk five (5) days per week at scheduled hours.

2. Client's Obligations.

2.1. <u>Compliance</u>. Client shall be responsible for Users' compliance with this Agreement, and use commercially reasonable efforts to prevent unauthorized access to or use of the Services.

2.2. <u>Identify Users.</u> Client shall (i) provide a listing of its designated/enrolled Users; (ii) cause each of its Users to complete a profile; (iii) maintain user database by adding and removing Users as appropriate.

2.3. <u>Future Functionality</u>. Client agrees that its purchases hereunder are neither contingent on the delivery of any future functionality or features nor dependent on any public comments regarding future functionality or features.

3. Fees and Payments.

3.1. <u>Fees.</u> Client will pay for the Services in accordance with the fee schedule in Schedule A attached to this Agreement. Fees listed in Schedule A shall be increased by 2.5% per year both during the term of this Agreement, as well as for any renewal terms.

3.2. <u>Payments.</u> All fees due under this Agreement must be paid in United States dollars. Such charges will be made in advance, according to the frequency stated in Schedule A. TSL will invoice in advance, and such invoices are due net 30 days from the invoice date. All fees collected under this Agreement are fully earned when due and nonrefundable when paid.

3.3. <u>Suspension of Service for Overdue Payments.</u> Any fees unpaid for more than ten (10) days past the due date shall bear interest at 1.5% per month. With fifteen (15) days prior written notice, TSL shall have the right, in addition to all other rights and remedies to which TSL may be entitled, to suspend Client's Users' access to the Services untit all overdue payments are paid in full.

4. Intellectual Property Rights.

4.1. Client acknowledges that TSL alone (and its licensors, where applicable) shall own all rights, title and interest in and to TSL's software, website or technology, the course content, and the Services provided by TSL, as well as any and all suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by Client, and this Agreement does not convey to Client any rights of ownership to the same. The TSL name and logo are trademarks of TSL, and no right or license is granted to Client to use them.

4.2. Except as otherwise agreed in writing or to the extent necessary for Client to use the Services in accordance with this Agreement, Client shall not: (i) copy the course content in whole or in part; (ii) display, reproduce, create derivative works from, transmit, sell, distribute, rent, lease, sublicense, transfer or in any way exploit the course content in whole or in part; (iii) embed the course content into other products; (iv) use any trademarks, service marks, domain names, logos, or other identifiers of TSL or any of its third party suppliers; or (v) reverse engineer, decompile, disassemble, or access the source code of any TSL software.

4.3. Client hereby authorizes TSL to share any intellectual property owned by Client ("User Generated Content") that its Users upload to the Community Resources section of TSL's website with TSL's 3'^d party customers and users that are unrelated to Client ("Other TSL Customers"); provided that TSL must provide notice to Client's users during the upload process that such User Generated Content will be shared with such Other TSL Customers.

5. <u>Term.</u>

The term of this Agreement shall commence on the Effective Date, and will remain in full force and effect for the term indicated in Schedule A ("Term"). Upon expiration of the Initial Term, this agreement shall automatically renew for successive one (1) year periods (each, a "Renewal Term"), unless notice is given by either party of its intent to terminate the Agreement, at least sixty (60) days prior to the scheduled termination date.

6. Mutual Warranties and Disclaimer.

6.1. <u>Mutual Representations & Warranties.</u> Each party represents and warrants that it has full authority to enter into this Agreement and to fully perform its obligations hereunder.

6.2. <u>Disclaimer.</u> EXCEPT AS EXPRESSLY PROVIDED HEREIN, NEITHER PARTY MAKES ANY WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW.

7. Miscellaneous.

7.1. Limitation on Liability. Except as it relates to claims related to Section 4 or Section 7.2 of this Agreement, (a) in no event shall either party be liable to the other, whether in contract, warranty, tort (including negligence) or otherwise, for special, incidental, indirect or consequential damages (including lost profits) ansing out of or in connection with this Agreement; and (b) the total liability of either party for any and all damages, including, without limitation, direct damages, shall not exceed the amount of the total fees due to, or already paid to, TSL for the preceding twelve (12) months.

7.2. <u>Indemnification</u>. TSL shall indemnify and hold Client harmless from any and all claims, damages, losses and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third party claim that the Services or any component thereof infringes or violates any intellectual property right of any person.

7.3. <u>Assignment</u>. Neither party may assign or delegate its rights or obligations pursuant to this Agreement without the prior written consent of the other, provided that such consent shall not be unreasonably withheld. Notwithstanding the foregoing, TSL may freely assign or transfer any or all of its rights without Client consent to an affiliate, or in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets.

7.4. Force Majeure. TSL shall have no liability for any failure or delay in performing any of its obligations pursuant to this Agreement due to, or arising out of, any act not within its control, including, without limitation, acts of God, strikes, lockouts, war, riots, lightning, fire, storm, flood, explosion, interruption or delay in power supply, computer virus, governmental laws or regulations.

7.5. <u>No Waiver</u>. No waiver, amendment or modification of this Agreement shall be effective unless in writing and signed by the parties.

7.6. <u>Severability.</u> If any provision of this Agreement is found to be contrary to law by a court of competent jurisdiction, such provision shall be of no force or effect; but the remainder of this Agreement shall continue in full force and effect.

7.7. <u>Entire Agreement</u>. This Agreement and its exhibits represent the entire understanding and agreement between TSL and Client, and supersedes all other negotiations, proposals, understandings and representations (written or oral) made by and between TSL and Client.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the last date set forth below.

TargetSolutions Learning, LLC

Client Name: Nassau County Fire Rescue Address: 96160 Nassau Place, Yulee, FL 32097

By: Tennism inna Printed Name: <u>h</u>C hent Serviced Title: Date:

By: <u>Shanea</u> D. Jones Printed Name: <u>Shanea</u> D. Jones Title: <u>County Manages</u> Date: <u>Z-10-17</u>

Schedule A

(Attached)

TARGETS

TargetSolutions Learning , LLC

4890 W. KENNEDY BLVD, SUITE 740 TAMPA, FL 33609 877.944.6372 - TOLL FREE 858.592.6880 - DIRECT / 858.487.8762 - FAX

Account Manager: Julie Blosch

Email: julie.blosch@targetsolutions.com Phone: 858.376.1639 Schedule A

DATE of SUBMISSION

1/17/2017

03/01/2017 - 02/28/2018

Contract Renewal Proposal Exclusively Created for: Nassau County Fire Rescue ATTN: Chief Graves 96160 Nassau Place Yulee, FL 32097

LICENSE TERMS:

DESCRIPTION		UNIT PRICE PER USER	QUANTITY (# of Users)		TOTAL
TargetSolutions Platform: Firefighters	\$	89.00	116	\$	10,324.0
				r	
				\$	-
Total Annual Investment					10,324.0
Annual Maintenance Fee	\$	195.00	1	\$	195.0
		TOTAL	DUE ANNUALLY	\$	10,519.00

TargetSolutions Learning contract renewal proposal pricing is good for 30 days from Date of Submission listed above.

RE: Important: TargetSolutions: Headcount Needed for 2017 Renewal - Nassau County Fire Rescue

Julie Blosch <julie.blosch@targetsolutions.com>

Tue 12/13/2016 12:42 PM

To:Matt Graves <mgraves@nassaucountyfl.com>; Constance Holmes <cholmes@nassaucountyfl.com>;

Hello Chief,

Thank you for confirming your headcount with me. We will begin processing your renewal and you should receive an electronic invoice for 116 users sent to your email address 1-2 weeks after your renewal date in March. Please keep an eye out for the email with the invoice as it will be coming from the email address: invoicing@redvector.com. If you need an invoice sooner, or would prefer a hard copy mailed to the department, please let me know.

Thank you for your continued business. We look forward to working with your department for another year.

Have a great day!

Julie Blosch | Account Manager Direct: 858.376.1639 | Email: julie.blosch@targetsolutions.com

http://www.vectorsolutions.com/logos/signatures/Signature-TStag.jpg

10805 Rancho Bernardo Road Suite 200 San Diego, CA. 92127 Tel: 800.840.8048 | Fax: 858.487.8762 | www.targetsolutions.com

Connect with TargetSolutions:

From: Matt Graves [mailto:mgraves@nassaucountyfl.com] Sent: Tuesday, December 13, 2016 5:54 AM

To: Julie Blosch <julie.blosch@targetsolutions.com>; Constance Holmes <cholmes@nassaucountyfl.com> Subject: Re: Important: TargetSolutions: Headcount Needed for 2017 Renewal - Nassau County Fire Rescue

That number appears to be accurate.

Matthew A. Graves

Fire Chief Nassau County Fire Rescue 96160 Nassau Place Yulee, FL 32097 904-530-6600 office 904-321-5748 fax

Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, please do not send electronic mail to this entity. Instead, please contact this office by phone or in writing.

From: Julie Blosch <<u>julie.blosch@targetsolutions.com</u>> Sent: Monday, December 12, 2016 5:33:43 PM To: Matt Graves Subject: Important: TargetSolutions: Headcount Needed for 2017 Renewal - Nassau County Fire Rescue

Hi Matt,

I hope you are doing well! This email serves as your friendly reminder that your subscription to TargetSolutions is set to renew on <u>March 1, 2017</u>. In order for us to process your renewal, we need confirmation of your headcount for the 2017 year.

I've listed your headcount below - please reply to this email to confirm or make any changes to your headcount.

User Count: 116 Renewal Price: \$89 Annual Maintenance Fee: \$195 Total Amount to be invoiced: \$10,519

Thank you for all you do!

Julie Blosch | Account Manager Direct: 858.376.1639 | Email: julie.blosch@targetsolutions.com

http://www.vectorsolutions.com/logos/signatures/Signature-TStag.jpg

10805 Rancho Bernardo Road Suite 200 San Diego, CA. 92127 Tel: 800.840.8048 | Fax: 858.487.8762 | www.targetsolutions.com Connect with TargetSolutions:

Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released

https://outlook.office.com/owa/?viewmodel=ReadMessageItem&ItemID=AAMkADYxNjQ... 1/3/2017

in response to a public records request, please do not send electronic mail to this entity. Instead, please contact this office by phone or in writing.